GENERAL ASSUMPTIONS - FY 2014

- > No benefit changes assumed
- Assumed healthcare trends of: 8.5% medical; 6.0% dental; and 5.0% vision (medical/vision same as last year; dental reduced from 7%)
- Assumed trends for fixed costs: 18% for stop-loss; for administration used RFP guarantees; added \$5.25 per member per month to 2014 fixed costs for PPACA Reinsurance fee
- ➤ Credit remains at \$420
- No new employees are added; 100 new retirees are added
- Retirees contribute, on average, 30.0% of total published costs.
- The current cost sharing scenario is used, 87%/13%; actual rate basis

FY 2014 COST PROJECTIONS

I. "RATE" CHANGES (initial estimates)

A. Changes to Self-Insured Plan "Rates" (all are effective 1/1/14)

1.	Blue Choice	+8.5%
2.	Aetna HMO	+9.6%
3.	Aetna PPO	+11.2%
4.	Delta dental	+6.0%
5.	VSP vision	no change

II. SUMMARY OF CHANGES TO EMPLOYEE COSTS

A. Non-VIP Contributions: Same percentage as rate changes

B. VIP Price Tags

1.	Medical	Same percentage as rate changes
2.	Dental	Same percentage as rate changes
3.	Vision	Same percentage as rate changes

III. SUMMARY OF HCPSS COSTS

A. Final Estimate (From Last Year) for FY '13

\$84,271,000

B. Current Estimate for FY '13

\$84,830,000

C. FY2014 Projection (different % changes are vs. IIIA and IIIB)

		% Change
Current Cost Sharing Scenario; no enrollment increase	\$95,512,000	13.3/12.6%
Current Cost Sharing Scenario; adding 100 retirees	\$96,140,000	14.1/13.3%

IV. OTHER FACTORS/COMPONENTS

- A. Total IBNR claim reserve is decreasing to \$7,522,000 as of June 30, 2014 from \$8,334,000, which was last year's estimate for June 30, 2013 (note that the updated estimate for June 30, 2012 is \$6,302,000). The large claim reserve is increasing from \$2,294,000 (our estimate from last year as of June 30, 2013) to \$2,602,000 as of June 30, 2014.
- B. Projections were done separately for each self-insured plan using CY12 as the base period, adjusting for IBNR changes and specific stop-loss recoveries, and projecting forward using the trends noted above. Note that these are only preliminary projections, and will be revised later in 2013 in preparation for fall open enrollment. At that time, strategic decisions can be made as to the relative increases by plan. Overall medical/drug increase for 1/1/14 is 9.5% (+8.5% without the reinsurance fee).
- C. Delta dental is projected at a 6% increase. The VSP projection calls for a no rate change.
- D. There are 140 (approximately 1.8%) more employees than at this time last year. The net cost per active employee is projected to increase by 9.2% (compared to last year's projection for FY13). The number of employees with health insurance increased 2.3%, while the number waiving coverage decreased 0.8%. The number of retirees increased by 169 from January 2012 to January 2013. Other enrollment changes of note (comparing January 2013 with January 2012): Increase in PPO enrollment jumped 4.7% vs. +1.4% in the two HMO plans; and the increase in enrollment for employees covering dependents was 3.5% vs. a <1% increase in enrollment for single coverage.
- E. The exhibit showing the projected vs. actual results for CY12 is found on page 3.

Projected vs. Actual Costs for CY12

Section A: Costs for the 6 months from 1/12-6/12

			Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	23,702,129	\$ 1,487,222	\$ 25,189,352	\$	25,414,551
Aetna HMO/PPO		19,425,479	1,308,107	20,733,585		21,869,631
Delta Dental		2,046,353	87,616	2,133,968		2,176,146
VSP Vision		226,930	18,601	245,531		262,790
Total	\$	45,400,891	\$ 2,901,546	\$ 48,302,436	\$	49,723,119
Gain/as % of Income				\$ 1,420,682		2.9%

Section B: Costs for the 6 months from 7/12-12/12

		Estimated	Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	22,629,405	\$ 1,507,985	\$ 24,137,390	\$	25,366,671
Aetna HMO/PPO		21,316,175	1,392,610	22,708,786		22,298,563
Delta Dental		1,909,069	58,803	1,967,871		2,192,333
VSP Vision		187,382	 18,648	206,030		264,511
Total	\$	46,042,030	\$ 2,978,046	\$ 49,020,076	\$	50,122,078
Gain/as % of Income				\$ 1,102,001		2.2%

Section C: Total Costs for the 12 months from 1/12-12/12

		Estimated	Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	46,331,534	\$ 2,995,207	\$ 49,326,741	\$	50,781,222
Aetna HMO/PPO		40,741,654	2,700,717	43,442,371		44,168,194
Delta Dental		3,955,421	146,418	4,101,839		4,368,479
VSP Vision		414,312	37,249	451,561		527,302
Total	\$	91,442,921	\$ 5,879,592	\$ 97,322,513	\$	99,845,196
Gain/as % of Income				\$ 2,522,683		2.5%

Insurance Plan Rates for 1/1/14 - 12/31/14

MEDICAL

	BlueChoice	Aetna HMO	Aetna PPO
Individual	\$516.61	\$515.48	\$658.32
Parent/Child	1,009.01	1,004.33	1,282.40
Husband/Wife	1,136.98	1,130.13	1,443.32
Family	1,629.39	1,616.21	2,064.13
Medicare Supp	423.29	422.71	562.41

OTHER PLANS

Dental

	Delta PPO	CIGNA DMO	<u>VSP</u>
Individual	\$37.03	\$10.24	\$6.90
Parent/Child	57.24	22.95	9.39
Husband/Wife	79.86	17.40	13.80
Family	106.27	32.32	17.54
Medicare Supp	N/A	N/A	6.90

HEALTH PLAN COST COMPARISON

FISCAL YEARS 2013 & 2014

FISCA		

FISCAL YEAR 2014

(7/1/12-12/31/12 ACTUAL 1/1/13-6/30/13 PROJECTED)

(7/1/13-6/30/14 PROJECTED)

All Plans, Rate-Based Costs]	w/o Addl. Retirees	w/Addl. Retirees
BlueChoice HMO	\$50,492,246	\$53,988,499	
Aetna HMO	13,187,294	15,259,797	
Aetna PPO	33,331,344	37,231,254	
Dental	4,941,237	4,913,292	
Vision	530,042	547,116	
TOTAL PAID EXPENSE FOR BENEFITS ADJUSTMENT FOR BUDGET	\$102,482,163 (2,037,258)	\$111, 939 , 957	\$112,837,834
VARIANCE	(2,037,238)	940,221	
ADJUSTED TOTAL	\$100,444,905	\$112,880,178	
PERCENT INCREASE		12.4%	

HEALTH PLAN COST COMPARISON

FISCAL YEARS 2013 & 2014

	FISCAL YEAR 2013	FISCAL YEAR 2014	
EMPLOYEE COST SHARING		w/o Addl. Retirees	w/Addl. Retirees
VIP CREDITS			
Waiver	\$1,021,313	\$1,019,250	
Other Credits	2,818,620	2,834,580	
1) TOTAL CREDITS	\$3,839,933	\$3,853,830	
EMPLOYEE CONTRIBUTIONS			
Medical	10,585,608	11,868,310	
Dental	\$4,770,470	\$4,912,637	
Vision	538,581	547,120	
Retirees	\$3,560,263	\$3,894,187	
2) TOTAL EMPLOYEE CONTRIBUTIONS	\$19,454,921	\$21,222,254	
3) NET EE COST SHARING (2 MINUS 1)	\$15,614,989	\$17,368,424	\$17,680,888
4) TOTAL PAID EXPENSE FOR BENEFITS	\$100,444,905	\$112,880,178	
5) NET PAID EXPENSE FOR BENEFITS (4 MINUS 3)	\$84,829,916	\$95,511,754	
6) COST FOR 0 ADDITIONAL EMPLOYEES	N/A	\$0	
COST FOR 100 ADDITIONAL RETIREES	N/A	628,693	
7) TOTAL ACCRUED EXPENSE FOR BENEFITS (5 PLUS 6)	\$84,829,916	\$96,140,447	
INCREASE FROM PRIOR YEAR		\$11,310,530	13.3%

PROJECTED HEALTH COSTS

Fiscal Year 2014 (7/1/13 - 6/30/14)

		Projected Components	Projected Totals	% Change From FY13 Projections
INSURANCE COSTS				Trojections
Medical (active)		\$93,490,268		
Dental (includes Delta)		4,913,292		
Vision (includes VSP)		547,116		
Total			\$98,950,676	11.2%
BENEFIT CREDITS				
Participants		\$2,834,580		
Medical Waivers		1,019,250		
Total			\$3,853,830	1.5%
GROSS EMPLOYER COSTS			\$102,804,506	10.8%
EMPLOYEE CONTRIBUTIONS				
Medical (active)		(\$11,868,310)		
Dental		(4,912,637)		
Vision		(547,120)		
Total			(\$17,328,067)	7.9%
PROJECTED NET EMPLOYER COSTS			\$85,476,439	11.4%
Cost for 0 Additional Ees (VIP MISS)		\$0		
Cost for 100 Additional Retirees		628,693		
Net Retiree Medical Cost, Current Retirees		9,095,095		
ADDITIONAL COSTS			9,723,788	
			7,123,100	
Adjustment for Budget Variance			940,221	
PROJECTED NET REVISED COST			\$96,140,447	14.1%
EMPLOYEES (by Medical Participation,		new adds)		
VIP-Participants Waivers	6,749			
Total	2.359			
10iai	8,108			
Non-VIP	=			
Total	8,108			
	,	% Change		
Net Cost per Active \$1	10,613	9.2%		
Employee				
900) SIN				

PROJECTED MEDICAL COSTS FOR ACTIVE EMPLOYEES

Fiscal Year 2014 (7/1/13 - 6/30/14)

	Ees	Insurance Costs	Benefit Credits	Employee Price Tag	Net Employer Cost
Aetna HMO	1,115	14,106,385	468,300	(1,790,757)	12,783,928
Aetna PPO	1,899	29,709,937	797,580	(3,772,660)	26,734,857
BlueChoice	3,735	49,673,946	1,568,700	(6,304,893)	44,937,753
TOTAL	6,749	\$93,490,268	\$2,834,580	(\$11,868,310)	\$84,456,538
Waivers	1,359	\$0	\$1,019,250	\$0	\$1,019,250

PROJECTED MEDICAL COSTS FOR RETIREES

Fiscal Year 2014 (7/1/13 - 6/30/14)

(The current retirees contribute, on average, 30.0% of the cost.)

Current Retirees	Ees	Insurance Cost	Benefit <u>Credits</u>	Employee Price Tag	Net Employer Cost
Aetna HMO	191	1,153,412	N/A	(345,793)	807,619
Aetna PPO	1,063	7,521,317	N/A	(2,254,891)	5,266,426
BlueChoice	769	4,314,553	N/A	(1,293,503)	3,021,050
TOTAL CURRENT	2,023	\$12,989,281	\$0	(\$3,894,187)	\$9,095,095

OTHER PROJECTED HEALTH COSTS FOR ACTIVE EMPLOYEES

Fiscal Year 2014 (7/1/13 - 6/30/14)

DENTAL	Ees	Insurance Cost	Benefit <u>Credits</u>	Employee Price Tag	Net EmployerCost
CIGNA DHMO Delta PPO	922 6,079	\$217,440 4,695,852	\$0 0	(\$217,534) (4,695,103)	(\$94) 749
Total	7,001	\$4,913,292	\$0	(\$4,912,637)	\$655
VISION VSP Vision	4,007	\$547,116	\$0	(\$547,120)	(\$4)
			8		2/12/13 Bolton Partners, Inc.

PROJECTED GROSS COSTS FOR BUS DRIVERS/COBRA/LOA

Fiscal Year 2014 (7/1/13 - 6/30/14)

	<u>Ees</u>	Insurance Cost
Aetna HMO	5	36,633
Aetna PPO	7	33,328
BlueChoice	87	622,614
TOTAL	99	\$692,575

RESERVE CALCULATIONS - ALL SELF-INSURED PLANS

IBNR RESERVE AS OF:	June 30, 2012	June 30, 2013	June 30, 2014
ALL PLANS			
1) Total Fiscal Year Paid Claims	\$87,194,132	\$95,051,501	\$104,074,431
2) Accrued Reserve	7,718,719	6,869,423	7,521,515
Percent of Paid Claims	8.9%	7.2%	7.2%
Number of Average Months	1.1	0.9	0.9
3) Previously Accrued Reserve as of 6/30/11	\$6,910,562	N/A	N/A
4) Reserve Change (2 minus 3)	\$808,157	(\$849,296)	\$652,092
5) Actual Claims Incurred Prior to 6/30/12 and Paid 7/1/12 - 12/31/12	\$5,925,990	N/A	N/A
6) Revised Reserve Estimate as of 6/30/12 Percent of Paid Claims	\$6,301,567 7.2%		
SUMMARY			
1) IBNR Accrued Reserve	\$7,718,719	\$6,869,423	\$7,521,515
2) IBNR Reserve Change	808,157	(849,296)	652,092
3) Accrued Large Claim Reserve	2,125,040	2,376,288	2,601,861
4) Large Claim Reserve Change	222,103	251,248	225,573
5) Total Reserves	9,843,759	9,245,710	10,123,376
6) Total Reserve Change	1,030,260	(598,049)	877,665