GENERAL ASSUMPTIONS - FY 2015

- No benefit changes assumed
- Assumed healthcare trends of: 6.5% medical/drug; 5.0% dental; and 5.0% vision (medical/drug down from 8.5% as last year; dental reduced from 6%)
- ➤ Assumed trends for fixed costs: 15% for stop-loss; for administration used RFP guarantees; added \$3.67 per member per month to 2015 fixed costs for PPACA Reinsurance fee
- > Credit remains at \$420
- > No new employees are added; 100 new retirees are added
- > Retirees contribute, on average, 30.0% of total published costs.
- ➤ The current cost sharing scenario is used, 86.6%/13.4%; actual rate basis

FY 2015 COST PROJECTIONS

I. "RATE" CHANGES (initial estimates)

A. Changes to Self-Insured Plan "Rates" (all are effective 1/1/15)

1.	Blue Choice	+1.9%
2.	Aetna HMO	+8.0%
3.	Aetna PPO	+7.2%
4.	Delta dental	+2.2%
5.	VSP vision	no change

II. SUMMARY OF CHANGES TO EMPLOYEE COSTS

A. Non-VIP Contributions: Same percentage as rate changes

B. VIP Price Tags

1.	Medical	Same percentage as rate changes
2.	Dental	Same percentage as rate changes
3.	Vision	Same percentage as rate changes

III. SUMMARY OF HCPSS COSTS

A. Final Estimate (From Last Year) for FY '14 \$96,140,000

B. Current Estimate for FY '14 \$86,408,000

C. FY2015 Projection (different % changes are vs. IIIA and IIIB)

		% Change
Current Cost Sharing Scenario; no enrollment increase	\$93,937,000	(2.3)/8.7%
Current Cost Sharing Scenario; adding 100 retirees	\$94,560,000	(1.6)/9.4%

IV. OTHER FACTORS/COMPONENTS

- A. Total IBNR claim reserve is decreasing to \$6,612,000 as of June 30, 2015 from \$7,522,000, which was last year's estimate for June 30, 2014 (note that the updated estimate for June 30, 2013 is \$5,956,000). The large claim reserve is decreasing from \$2,602,000 (our estimate from last year as of June 30, 2014) to \$2,581,000 as of June 30, 2015.
- B. Projections were done separately for each self-insured plan using CY13 as the base period, adjusting for IBNR changes and specific stop-loss recoveries, and projecting forward using the trends noted above. Note that these are only preliminary projections, and will be revised later in 2014 in preparation for fall open enrollment. At that time, strategic decisions can be made as to the relative increases by plan. Overall medical/drug increase for 1/1/15 is 4.6% (+3.9% without the reinsurance fee).
- C. Delta dental is projected at a 2.2% increase. The VSP projection calls for a no rate change.
- D. There are 216 (approximately 2.7%) more employees than at this time last year. The net cost per active employee is projected to decrease by 2.7% (compared to last year's projection for FY14). The number of employees with health insurance increased 1.6%, while the number waiving coverage increased 8.0%. The number of retirees increased by 136 from January 2013 to January 2014. Other enrollment changes of note (comparing January 2014 with January 2013): the PPO enrollment increased 5.7% vs. flat enrollment in the two HMO plans; and the increase in enrollment for employees covering dependents was 1.9% vs. a 0.9% increase in enrollment for single coverage.
- E. The exhibit showing the projected vs. actual results for CY13 is found on page 3.

Projected vs. Actual Costs for CY13

Section A: Costs for the 6 months from 1/13-6/13

			Fixed	Total	Pre	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	22,564,902	\$ 1,376,689	\$ 23,941,591	\$	26,509,817
Aetna HMO/PPO		22,081,927	1,347,347	23,429,273		25,277,571
Delta Dental		2,075,473	91,493	2,166,966		2,281,331
VSP Vision		221,634	19,731	241,365		274,915
Total	\$	46,943,936	\$ 2,835,259	\$ 49,779,195	\$	54,343,634
Gain/as % of Income				\$ 4,564,439		8.4%

Section B: Costs for the 6 months from 7/13-12/13

			Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	21,542,179	\$ 1,374,592	\$ 22,916,770	\$	26,171,335
Aetna HMO/PPO		22,711,236	1,329,777	24,041,013		25,551,068
Delta Dental		1,974,038	92,228	2,066,266		2,296,414
VSP Vision	****	215,848	20,313	236,161		281,237
Total	\$	46,443,301	\$ 2,816,909	\$ 49,260,210	\$	54,300,054
Gain/as % of Income				\$ 5,039,843		9.3%

Section C: Total Costs for the 12 months from 1/13-12/13

			Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	 Costs	Costs		on "Rates"
Blue Choice HMO	\$	44,107,081	\$ 2,751,281	\$ 46,858,361	\$	52,681,152
Aetna HMO/PPO		44,793,163	2,677,124	47,470,287		50,828,639
Delta Dental		4,049,511	183,720	4,233,231		4,577,745
VSP Vision		437,482	40,044	477,526		556,152
Total	\$	93,387,237	\$ 5,652,169	\$ 99,039,406	\$	108,643,688
Gain/as % of Income				\$ 9,604,282		8.8%

Insurance Plan Rates for 1/1/15 - 12/31/15

MEDICAL

	BlueChoice	Aetna HMO	Aetna PPO
Individual Parent/Child Husband/Wife Family Medicare Supp	\$485.38	\$508.17	\$634.62
	948.02	990.09	1,236.23
	1,068.25	1,114.10	1,391.36
	1,530.89	1,593.28	1,989.82
	397.70	416.71	542.17

OTHER PLANS

Dental

	Delta PPO	CIGNA DMO	<u>VSP</u>
Individual Parent/Child Husband/Wife Family Medicare Supp	\$35.70 55.18 76.98 102.44 N/A	\$10.24 22.95 17.40 32.32 N/A	\$6.90 9.39 13.80 17.54 6.90

HEALTH PLAN COST COMPARISON

FISCAL YEARS 2014 & 2015

FISCAL YEAR 2014

FISCAL YEAR 2015

(7/1/13-12/31/13 ACTUAL 1/1/14-6/30/14 PROJECTED)

(7/1/14-6/30/15 PROJECTED)

All Plans, Rate-Based Costs]	w/o Addl. Retirees	w/Addl. Retirees
BlueChoice HMO Aetna HMO Aetna PPO Dental Vision	\$51,257,098 15,328,086 36,363,162 4,864,206 566,923	\$51,209,067 16,737,177 38,826,834 5,002,488 586,728	
TOTAL PAID EXPENSE FOR BENEFITS	\$108,379,475	\$112,362,294	\$113,252,161
ADJUSTMENT FOR BUDGET VARIANCE	(5,873,266)	(825,273)	
ADJUSTED TOTAL	\$102,506,209	\$111,537,021	\$112,426,888
PERCENT INCREASE		8.8%	

HEALTH PLAN COST COMPARISON

FISCAL YEARS 2014 & 2015

	FISCAL YEAR 2014	FISCAL YEAR 2015	
EMPLOYEE COST SHARING		w/o Addl. Retirees	w/Addl. Retirees
VIP CREDITS			
Waiver	\$1,080,563	\$1,101,000	
Other Credits	2,868,285	2,879,520	
1) TOTAL CREDITS	\$3,948,848	\$3,980,520	
EMPLOYEE CONTRIBUTIONS			
Medical	10,851,519	12,024,595	
Dental	\$4,944,629	\$5,001,847	
Vision	576,825	586,726	
Retirees	\$3,673,840	\$3,967,884	
2) TOTAL EMPLOYEE CONTRIBUTIONS	\$20,046,812	\$21,581,052	
3) NET EE COST SHARING (2 MINUS 1)	\$16,097,965	\$17,600,532	\$17,910,209
4) TOTAL PAID EXPENSE FOR BENEFITS	\$102,506,209	\$111,537,021	
5) NET PAID EXPENSE FOR BENEFITS (4 MINUS 3)	\$86,408,244	\$93,936,489	
6) COST FOR 0 ADDITIONAL EMPLOYEES	N/A	\$0	
COST FOR 100 ADDITIONAL RETIREES	N/A	623,085	
7) TOTAL ACCRUED EXPENSE FOR BENEFITS (5 PLUS 6)	\$86,408,244	\$94,559,574	
INCREASE FROM PRIOR YEAR		\$8,151,329	9.4%

PROJECTED HEALTH COSTS Fiscal Year 2015 (7/1/14 - 6/30/15)

	Projected Components	Projected Totals	% Change From FY14 Projections
INSURANCE COSTS	Components	Totals	Trojections
Medical (active)	\$93,537,976		
Dental (includes Delta)	5,002,488		
Vision (includes VSP)	586,728		
Total		\$99,127,192	0.2%
BENEFIT CREDITS			
Participants	\$2,879,520		
Medical Waivers	1,101,000		
	1,101,000		
Total		\$3,980,520	3.3%
		\$5,760,520	3.370
GROSS EMPLOYER COSTS		\$103,107,712	0.3%
		0100,107,712	0.570
EMPLOYEE CONTRIBUTIONS			
Medical (active)	(\$12,024,595)		
Dental	(5,001,847)		
Vision	(586,726)		
	(,)		
Total		(\$17,613,169)	1.6%
DDO III CTER VIII			
PROJECTED NET EMPLOYER COSTS		\$85,494,543	0.0%
Cost for 0 Additional Ees (VIP MISS)	\$0		
Cost for 100 Additional Retirees			
Net Retiree Medical Cost, Current Retirees	623,085		
riot reduced Cost, Current Retirees	9,267,218		
ADDITIONAL COSTS		9,890,303	
		2,020,203	
Adjustment for Budget Variance		(825,273)	
PROJECTED NET REVISED COST		\$04 550 574	1.607
2 20 0 50000 3 0 500000		\$94,559,574	-1.6%
EMPLOYEES (by Medical Participation, without	new adds)		
VIP-Participants 6,856			
<i>Waivers</i>			
<i>Total</i> 8,324			
Non-VIP			
Total 8,324			
5,324	0/ Channe		
Net Cost per Active \$10,316	<u>% Change</u> -2.8%		
Employee	-2.0 70		
F			

PROJECTED MEDICAL COSTS FOR ACTIVE EMPLOYEES

Fiscal Year 2015 (7/1/14 - 6/30/15)

	<u>Ees</u>	Insurance Costs	Benefit Credits	Employee Price Tag	Net Employer Cost
Aetna HMO Aetna PPO	1,222 2,008	15,370,361	513,240	(1,977,213)	13,906,388
BlueChoice	3,626	31,276,479 46,891,136	843,360 1,522,920	(4,023,159) (6,024,223)	28,096,680 42,389,833
TOTAL	6,856	\$93,537,976	\$2,879,520	(\$12,024,595)	\$84,392,901
Waivers	1,468	\$0	\$1,101,000	\$0	\$1,101,000

PROJECTED MEDICAL COSTS FOR RETIREES

Fiscal Year 2015 (7/1/14 - 6/30/15)

(The current retirees contribute, on average, 30.0% of the cost.)

Current Retirees	<u>Ees</u>	Insurance Cost	Benefit <u>Credits</u>	Employee Price Tag	Net Employer Cost
Aetna HMO	234	1,366,816	N/A	(409,771)	957,044
Aetna PPO	1,110	7,550,355	N/A	(2,263,596)	5,286,759
BlueChoice _	815	4,317,931	N/A	(1,294,516)	3,023,415
TOTAL CURRENT	2,159	\$13,235,102	\$0	(\$3,967,884)	\$9,267,218

OTHER PROJECTED HEALTH COSTS FOR ACTIVE EMPLOYEES Fiscal Year 2015 (7/1/14 - 6/30/15)

	<u>Ees</u>	Insurance Cost	Benefit Credits	Employee Price Tag	Net Employer Cost
DENTAL					
CIGNA DHMO Delta PPO	1,039 6,289	\$244,776 4,757,712	\$0 0	(\$244,889) (4,756,958)	(\$113) 754
Total	7,328	\$5,002,488	\$0	(\$5,001,847)	\$641
<u>VISION</u> VSP Vision	4,308	\$586,728	\$0	(\$586,726)	\$2
			8		2/27/14

PROJECTED GROSS COSTS FOR BUS DRIVERS/COBRA/LOA Fiscal Year 2015 (7/1/14 - 6/30/15)

	<u>Ees</u>	Insurance Cost
Aetna HMO	6	53,339
Aetna PPO	8	36,879
BlueChoice	95	642,259
TOTAL	109	\$732,478

RESERVE CALCULATIONS - ALL SELF-INSURED PLANS

IBNR RESERVE AS OF:	June 30, 2013	June 30, 2014	June 30, 2015
ALL PLANS			
1) Total Fiscal Year Paid Claims	\$92,985,966	\$96,618,818	\$103,227,504
2) Accrued Reserve	6,869,423	6,188,380	6,611,662
Percent of Paid Claims	7.4%	6.4%	6.4%
Number of Average Months	0.9	0.8	0.8
3) Previously Accrued Reserve as of 6/30/12	\$7,718,719	N/A	N/A
4) Reserve Change (2 minus 3)	(\$849,296)	(\$681,043)	\$423,283
5) Actual Claims Incurred Prior to 6/30/13 and Paid 7/1/13 - 12/31/13	\$5,595,792	N/A	N/A
6) Revised Reserve Estimate as of 6/30/13 Percent of Paid Claims	\$5,955,698 6.4%		
SUMMARY			
1) IBNR Accrued Reserve	\$6,869,423	\$6,188,380	\$6,611,662
2) IBNR Reserve Change	(849,296)	(681,043)	423,283
3) Accrued Large Claim Reserve	2,376,288	2,415,470	2,580,688
4) Large Claim Reserve Change	251,248	39,182	165,217
5) Total Reserves	9,245,711	8,603,850	9,192,350
6) Total Reserve Change	(598,048)	(641,861)	588,500