### **GENERAL ASSUMPTIONS - FY 2016**

- No benefit changes assumed
- Assumed healthcare trends of: 4.7% medical/drug; 5.0% dental; and 5.0% vision (medical/drug down from 6.5% last year)
- Assumed trends for fixed costs: 10% for stop-loss; 2% for administration; added \$2.25 per member per month to 2016 fixed costs for PPACA Reinsurance fee
- > Credit remains at \$420
- > No new employees are added; 100 new retirees are added
- ➤ Retirees contribute, on average, 30.0% of total published costs.
- > The current cost sharing scenario is used, 86.6%/13.4%; actual rate basis

#### **FY 2016 COST PROJECTIONS**

#### I. "RATE" CHANGES (initial estimates)

A. Changes to Self-Insured Plan "Rates" (all are effective 1/1/16)

1.	Blue Choice	+5.7%
2.	Aetna HMO	+9.3%
3.	Aetna PPO	+3.2%
4.	Delta dental	+3.1%
5.	VSP vision	no change

### II. SUMMARY OF CHANGES TO EMPLOYEE COSTS

A. Non-VIP Contributions: Same percentage as rate changes

#### B. VIP Price Tags

1.	Medical	Same percentage as rate changes
2.	Dental	Same percentage as rate changes
3.	Vision	Same percentage as rate changes

#### III. SUMMARY OF HCPSS COSTS

A. Final Estimate (From Last Year) for FY '15 \$94,560,000

B. Current Estimate for FY '15 \$92,835,000

C. FY2016 Projection (different % changes are vs. IIIA and IIIB)

		% Change
Current Cost Sharing Scenario; no enrollment increase	\$98,190,000	3.8/5.8%
Current Cost Sharing Scenario; adding 100 retirees	\$98,821,000	4.5/6.4%

#### IV. OTHER FACTORS/COMPONENTS

- A. Total IBNR claim reserve is increasing to \$7,432,000 as of June 30, 2016 from \$6,612,000, which was last year's estimate for June 30, 2015 (note that last year was a decrease from the year before). The large claim reserve is increasing from \$2,581,000 (our estimate from last year as of June 30, 2015) to \$2,727,000 as of June 30, 2016.
- B. Projections were done separately for each self-insured plan using CY14 as the base period, adjusting for IBNR changes and specific stop-loss recoveries, and projecting forward using the trends noted above. Note that these are only preliminary projections, and will be revised later in 2015 in preparation for fall open enrollment. At that time, strategic decisions can be made as to the relative increases by plan. Overall medical/drug increase for 1/1/16 is 5.3%.
- C. Delta dental is projected at a 3.1% increase. The VSP projection calls for a no rate change.
- D. There are 261 (approximately 3.1%) more employees than at this time last year. The net cost per active employee is projected at essentially the same level as last year's projection for FY15. This is due to the lowering of the trend used for the actual 2015 renewal compared to our original projection at this time last year. The number of employees with health insurance increased 2.5%, while the number waiving coverage increased 6.4%. This also helped moderate the per head costs. Other enrollment changes of note (comparing January 2015 with January 2014): the PPO enrollment increased 1%; the Aetna HMO increased 7%; while the CareFirst decreased 1%. The increase in enrollment for employees covering dependents was 3% vs. a 2% decrease in enrollment for single coverage.
- E. The exhibit showing the projected vs. actual results for CY14 is found on page 3.

## Projected vs. Actual Costs for CY14

Section A: Costs for the 6 months from 1/14-6/14

			Fixed	Total	Pı	remiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	23,455,817	\$ 1,403,168	\$ 24,858,985	\$	25,813,576
Aetna HMO/PPO		24,507,185	1,526,177	26,033,362		27,336,877
Delta Dental		2,048,519	94,432	2,142,950		2,366,282
VSP Vision	-	241,343	21,329	262,672		295,410
Total	\$	50,252,863	\$ 3,045,106	\$ 53,297,970	\$	55,812,146
Gain/as % of Income				\$ 2,514,176		4.5%

Section B: Costs for the 6 months from 7/14-12/14

			Fixed	Total	Pr	emiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	23,572,418	\$ 1,387,850	\$ 24,960,268	\$	25,599,935
Aetna HMO/PPO		24,997,423	1,532,483	26,529,907		27,684,739
Delta Dental		2,197,755	94,909	2,292,663		2,381,296
VSP Vision		246,742	21,886	268,628		302,251
Total	\$	51,014,338	\$ 3,037,128	\$ 54,051,466	\$	55,968,220
Gain/as % of Income				\$ 1,916,755		3.4%

Section C: Total Costs for the 12 months from 1/14-12/14

			Fixed	Total	Pı	remiums based
Plan	A	ctual Claims	Costs	Costs		on "Rates"
Blue Choice HMO	\$	47,028,235	\$ 2,791,018	\$ 49,819,253	\$	51,413,511
Aetna HMO/PPO		49,504,608	3,058,661	52,563,269		55,021,616
Delta Dental		4,246,273	189,340	4,435,614		4,747,578
VSP Vision		488,085	43,215	531,300		597,661
Total	\$	101,267,202	\$ 6,082,234	\$ 107,349,435	\$	111,780,366
Gain/as % of Income				\$ 4,430,931		4.0%

## Insurance Plan Rates for 1/1/16 - 12/31/16

### MEDICAL

	BlueChoice	Aetna HMO	Aetna PPO
Individual Parent/Child Husband/Wife Family Medicare Supp	\$503.26	\$514.04	\$610.54
	982.94	1,001.52	1,189.33
	1,107.60	1,126.97	1,338.57
	1,587.29	1,611.68	1,914.32
	412.35	421.52	521.59

## OTHER PLANS

#### Dental

	Delta PPO	CIGNA DMO	<u>VSP</u>
Individual Parent/Child	\$35.70 55.18	\$10.24 22.95	\$6.90 9.39
Husband/Wife	76.98	17.40	13.80
Family Medicare Supp	102.44 N/A	32.32 N/A	17.54 6.90

## **HEALTH PLAN COST COMPARISON**

## **FISCAL YEARS 2015 & 2016**

FISCAL YEAR 2015

FISCAL YEAR 2016

(7/1/14-12/31/14 ACTUAL 1/1/15-6/30/15 PROJECTED)

(7/1/15-6/30/16 PROJECTED)

All Plans, Rate-Based Costs	]	w/o Addl. Retirees	w/Addl. Retirees
BlueChoice HMO Aetna HMO Aetna PPO Dental Vision	\$50,514,135 16,813,974 38,074,279 5,056,575 610,288	\$51,734,556 18,346,760 39,284,569 5,214,906 633,852	
TOTAL PAID EXPENSE FOR BENEFITS	\$111,069,251	\$115,214,643	\$116,115,001
ADJUSTMENT FOR BUDGET VARIANCE	(1,757,116)	975,871	
ADJUSTED TOTAL	\$109,312,135	\$116,190,514	\$117,090,872
PERCENT INCREASE		6.3%	

# **HEALTH PLAN COST COMPARISON**

## FISCAL YEARS 2015 & 2016

	FISCAL YEAR 2015	FISCAL YEAR 2016	
	TISCAL TEAR 2013	FISCAL YE	AR 2016
EMPLOYEE COST SHARING		w/o Addl. Retirees	w/Addl. Retirees
VIP CREDITS			
Waiver	<b>#1 150 055</b>	W 52 - 5	
Other Credits	\$1,153,875	\$1,171,500	
Other Cleans	2,932,440	2,950,080	
1) TOTAL CREDITS	\$4,086,315	\$4,121,580	
<b>EMPLOYEE CONTRIBUTIONS</b>			
Medical	11,132,015	12,400,366	
Dental	\$5,159,857	\$5,214,275	
Vision	622,069	633,850	
	,007	055,850	
Retirees	\$3,649,852	\$3,873,341	
2) TOTAL EMPLOYEE CONTRIBUTIONS	\$20,563,794	\$22,121,832	
3) NET EE COST SHARING (2 MINUS 1)	\$16,477,479	\$18,000,252	\$18,313,580
4) TOTAL PAID EXPENSE FOR BENEFITS	\$109,312,135	\$116,190,514	
5) NET PAID EXPENSE FOR BENEFITS (4 MINUS 3)	\$92,834,656	\$98,190,262	
6) COST FOR 0 ADDITIONAL EMPLOYEES	NI/A		
COST FOR 100 ADDITIONAL RETIREES	N/A	\$0	
COST TOR TOU ADDITIONAL RETIREES	N/A	630,431	
7) TOTAL ACCRUED EXPENSE FOR BENEFITS (5 PLUS 6)	\$92,834,656	\$98,820,693	
INCREASE FROM PRIOR YEAR		\$5,986,037	6.4%

## **PROJECTED HEALTH COSTS**

Fiscal Year 2016 (7/1/15 - 6/30/16)

	Projected Components	Projected Totals	% Change From FY15 Projections
INSURANCE COSTS			
Medical (active)	\$96,446,136		
Dental (includes Delta)	5,214,906		
Vision (includes VSP)	633,852		
Total		\$102,294,894	3.2%
BENEFIT CREDITS			
Participants	\$2,950,080		
Medical Waivers	1,171,500		
	1,171,500		
Total		\$4,121,580	3.5%
		+ 1,1,000	3.570
GROSS EMPLOYER COSTS		\$106,416,474	3.2%
ELECTIVE CONTRACTOR OF THE CON			
EMPLOYEE CONTRIBUTIONS			
Medical (active)	(\$12,400,366)		
Dental Vision	(5,214,275)		
Vision	(633,850)		
Total			
1 OLAI		(\$18,248,491)	3.6%
PROJECTED NET EMPLOYER COSTS		\$88,167,983	3.1%
Cost for 0 Additional Ees (VIP MISS)	\$0		
Cost for 100 Additional Retirees	630,431		
Net Retiree Medical Cost, Current Retirees	9,046,408		
Cost, Carron Remoes	9,040,408		
ADDITIONAL COSTS		9,676,839	
Adjustment for Budget Variance		975,871	
PROJECTED NET REVISED COST		\$98,820,693	4.5%
EMPLOYEES (by Medical Participation, withou	it new adds)		
VIP-Participants 7,024			
<i>Waivers</i> 1,562			
<i>Total</i> 8,586			
Non-VIP			
Total 8,586			
0,500	% Change		
Net Cost per Active \$10,306			
Employee	-0.1 /0		
1			

# PROJECTED MEDICAL COSTS FOR ACTIVE EMPLOYEES

Fiscal Year 2016 (7/1/15 - 6/30/16)

	Ees	Insurance Costs	Benefit Credits	Employee Price Tag	Net Employer Cost
Aetna HMO Aetna PPO BlueChoice	1,326 2,081 3,617	16,766,974 32,190,020 47,489,142	556,920 874,020 1,519,140	(2,157,721) (4,136,789) (6,105,856)	15,166,173 28,927,251 42,902,426
TOTAL	7,024	\$96,446,136	\$2,950,080	(\$12,400,366)	\$86,995,850
Waivers	1,562	\$0	\$1,171,500	\$0	\$1,171,500

## PROJECTED MEDICAL COSTS FOR RETIREES

Fiscal Year 2016 (7/1/15 - 6/30/16)

(The current retirees contribute, on average, 30.0% of the cost.)

Current Retirees	<u>Ees</u>	Insurance Cost	Benefit Credits	Employee Price Tag	Net Employer <u>Cost</u>
Aetna HMO	256	1,579,786	N/A	(473,620)	1,106,166
Aetna PPO	1,058	7,094,549	N/A	(2,126,946)	4,967,603
BlueChoice	769	4,245,414	N/A	(1,272,775)	2,972,639
TOTAL CURRENT	2,083	\$12,919,749	\$0	(\$3,873,341)	\$9,046,408

# OTHER PROJECTED HEALTH COSTS FOR ACTIVE EMPLOYEES Fiscal Year 2016 (7/1/15 - 6/30/16)

	<u>Ees</u>	Insurance Cost	Benefit Credits	Employee Price Tag	Net Employer Cost
DENTAL					
CIGNA DHMO Delta PPO	1,088 6,480	\$252,084 4,962,822	\$0 0	(\$252,204) (4,962,071)	(\$120) 751
Total	7,568	\$5,214,906	\$0	(\$5,214,275)	\$631
<u>VISION</u> VSP Vision	4,617	\$633,852	\$0	(\$633,850)	\$2
			8		3/17/15

# PROJECTED GROSS COSTS FOR BUS DRIVERS/COBRA/LOA Fiscal Year 2016 (7/1/15 - 6/30/16)

	<u>Ees</u>	Insurance Cost
Aetna HMO	5	42,150
Aetna PPO	7	33,328
BlueChoice	98	678,890
TOTAL	110	\$754,368

# RESERVE CALCULATIONS - ALL SELF-INSURED PLANS

IBNR RESERVE AS OF:	June 30, 2014	June 30, 2015	June 30, 2016
ALL PLANS			
1) Total Fiscal Year Paid Claims	\$96,696,164	\$103,771,054	\$109,069,429
2) Accrued Reserve	6,188,380	7,070,889	7,431,916
Percent of Paid Claims	6.4%	6.8%	6.8%
Number of Average Months	0.8	0.8	0.8
3) Previously Accrued Reserve as of 6/30/13	\$6,869,423	N/A	N/A
4) Reserve Change (2 minus 3)	(\$681,043)	\$882,509	\$361,028
5) Actual Claims Incurred Prior to 6/30/14 and Paid 7/1/14 - 12/31/14	\$6,783,364	N/A	N/A
6) Revised Reserve Estimate as of 6/30/14 Percent of Paid Claims	\$6,984,287 7.2%		
SUMMARY			
1) IBNR Accrued Reserve	\$6,188,380	\$7,070,889	\$7,431,916
2) IBNR Reserve Change	(681,043)	882,509	361,028
3) Accrued Large Claim Reserve	2,415,470	2,594,276	2,726,736
4) Large Claim Reserve Change	39,182	178,806	132,459
5) Total Reserves	8,603,850	9,665,165	10,158,652
6) Total Reserve Change	(641,861)	1,061,315	493,487