

Bid #034.17.B3
Non Food Supplies

Recommendation:	Bid Amount	20% Contingency (To be Authorized by Owner Based on Projected Increased Participation/Product Usage, if Appropriate)	Total Award
Acme Paper & Supply Co.	\$331,330.10	\$66,266.02	\$397,596.12

Food Service Non Food Supplies Bid #034.17.B3 (Adjusted Based on Issues Bid Specifications)

	Unit	Est. Qty.	Eastern Food Services, Inc.	Foodco USA	Leonard Paper	FPC Holdings, Inc.	Central Poly Bag Corp	Dade Paper & Bag Co.	Acme Paper & Supply Co.	Masterman's LLP	S. Freedman & Sons, Inc.
			Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost
1. ALUMINUM FOIL	rolls	80	\$33.83	\$32.75	\$32.26	\$25.42	\$34.18	\$38.70	\$27.70	\$39.04	\$30.34
2. APRONS, PLASTIC	cases	20	\$24.86	No Bid	\$11.18	\$18.23	No Bid	\$5.00	\$3.50	\$4.14	\$10.50
3. BAG, LUNCH	bdl.	50	\$9.51	No Bid	\$7.85	\$7.99	No Bid	\$10.00	\$7.20	\$10.75	\$9.90
4. BAKING PAN LINERS	box	400	\$31.84	\$33.75	\$30.88	\$31.08	No Bid	\$33.70	\$30.00	\$43.25	\$30.60
5. CUP, PORTION/SOUFFLÉ - 1-1/4 OZ.	tubes	150	\$3.69	\$43.85	\$1.95	\$3.16	No Bid	\$10.00	\$3.00	No Bid	\$3.70
6. CUP, FOAM (12 OZ.)	cases	10	\$27.76	No Bid	\$28.67	\$29.18	No Bid	\$34.50	\$33.00	\$36.35	\$30.48
7. CUP, JUICE, 5 OZ.	cases	200	\$35.94	\$30.37	\$27.17	\$35.24	No Bid	\$33.00	\$26.75	\$39.40	\$28.21
8. LID FOR 5 OZ. JUICE CUP	cases	25	\$33.33	\$30.37	\$28.09	\$37.95	No Bid	\$38.00	\$30.00	No Bid	\$31.88
9. SOUP BOWLS - 10 OZ.	cases	175	\$38.11	No Bid	\$38.75	\$40.07	No Bid	\$47.50	\$39.40	\$48.92	\$40.78
10. FORKS, PLASTIC	cases	1800	\$7.22	\$6.15	\$8.49	\$5.08	No Bid	\$10.40	\$5.50	\$15.10	\$6.40
11. KNIVES, PLASTIC	cases	350	\$7.22	\$6.15	\$9.35	\$5.08	No Bid	\$11.40	\$5.50	\$15.10	\$6.40
12. TEASPOONS, PLASTIC	cases	2000	\$7.22	\$6.15	\$8.74	\$5.08	No Bid	\$10.80	\$5.50	\$15.10	\$6.40
13. GLOVES, DISPOSABLE	boxes	4400	\$12.78	No Bid	\$1.17	\$1.07	No Bid	\$2.00	\$0.45	\$0.43	\$0.62
14. NAPKINS, PAPER, DISPENSER	cases	900	\$23.86	\$21.87	\$28.19	\$29.59	No Bid	\$29.00	\$24.00	No Bid	\$24.19
15. PLASTIC WRAP	rolls	75	\$20.56	\$21.98	\$19.19	\$20.62	No Bid	\$24.00	\$22.00	\$34.65	\$20.12
16. SANDWICH BAG, FLIP TOP	cases	15	\$30.37	No Bid	\$8.99	\$8.47	No Bid	\$12.00	\$8.40	No Bid	\$10.20
17. FOIL WRAP, INSULATED	cases	50	\$61.68	No Bid	\$58.88	\$72.15	No Bid	\$53.00	\$52.25	No Bid	\$66.00
18. STRAWS, WRAPPED	cases	200	\$33.36	\$31.27	\$40.64	\$25.71	No Bid	\$31.00	\$38.54	\$48.13	\$30.33
19. SPORK, NAPKIN, STRAW KIT	cases	100	\$18.99	\$13.80	\$11.95	\$11.47	No Bid	\$20.00	\$11.15	\$22.28	\$14.00
20. CLEAR HINGED SANDWICH WEDGE	cases	177	\$47.18	\$47.78	\$36.95	\$33.66	No Bid	\$62.00	\$33.00	No Bid	\$33.98
21. RECLOSABLE STORAGE BAGS	cases	50	\$15.17	No Bid	\$10.99	\$11.37	No Bid	\$13.40	\$10.50	\$26.72	\$13.20
22. TRAY, SCHOOL LUNCH TYPE	cases	14000	\$22.28	No Bid	\$13.26	\$24.95	No Bid	\$13.27	\$13.50	\$29.17	\$13.50
23. INSERT, DISPOSABLE	cases	550	\$35.23	\$27.75	\$24.42	\$29.05	No Bid	\$32.00	\$31.00	No Bid	\$29.30
24. WET WIPES	cases	125	\$15.24	No Bid	\$28.50	\$17.52	No Bid	\$98.00	\$30.90	\$78.10	\$27.50
25. PATTY PAPER	boxes	125	\$77.00	\$95.16	\$3.45	\$3.39	No Bid	\$4.00	\$3.25	No Bid	\$3.90
26. CLEAR CAN LINERS	cases	90	\$18.25	No Bid	\$13.99	\$30.04	\$13.80	\$18.90	\$14.00	\$31.65	\$17.66
27. CHLORINE TEST STRIPS	kits	43	\$6.13	No Bid	\$5.45	\$4.17	No Bid	\$3.50	\$11.00	No Bid	\$6.00
28. BLEACH	cases	175	\$6.13	No Bid	\$6.69	\$5.68	No Bid	\$9.50	\$6.33	\$11.23	\$6.67
29. POT AND PAN SCRUBBER	boxes	75	\$2.85	No Bid	\$5.38	\$2.41	No Bid	\$6.50	\$2.75	\$8.89	\$3.65
30. SCOURING POWDER	cases	10	\$38.63	No Bid	\$27.09	\$21.76	No Bid	\$28.00	\$20.00	\$19.47	\$39.60
Sub-Total - Paper Products & Disposables			\$746.21	\$449.15	\$578.56	\$596.64	\$47.98	\$743.07	\$550.07	\$577.87	\$596.01
CLEANING CHEMICALS	Unit	Est.	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost
1. OVEN-GRILL CLEANER	cases	35	\$20.69	No Bid	\$32.31	\$63.73	No Bid	No Bid	\$31.98	No Bid	\$18.25
2. DELIMMER (Non-abrasive liquid acid detergent)	cases	90	\$45.78	No Bid	\$33.06	\$52.20	No Bid	No Bid	\$33.54	No Bid	\$38.20
3. POT AND PAN CLEANER	pail	60	\$41.66	No Bid	\$45.72	\$65.80	No Bid	No Bid	\$45.25	No Bid	\$22.85
4. DISHWASHING MACHINE RINSE ADDITIVE	cases	80	\$41.66	No Bid	\$77.65	\$97.06	No Bid	No Bid	No Bid	No Bid	\$54.05
5. LAUNDRY DETERGENT	cases	45	\$32.62	No Bid	\$41.14	\$30.96	No Bid	No Bid	\$40.71	No Bid	\$25.20
6. DISHWASHING DETERGENT	cases	300	\$65.97	No Bid	\$50.18	\$78.95	No Bid	No Bid	\$49.64	No Bid	\$61.33
Sub-Total Cleaning Chemicals			\$248.38	\$0.00	\$280.06	\$388.70	\$0.00	\$0.00	\$201.12	\$0.00	\$219.88
Sub-Total Cleaning Chemicals without Item 4			\$206.72		\$202.41	\$291.64			\$201.12		\$165.83
TOTAL ALL PRODUCTS			\$994.59	\$449.15	\$858.62	\$985.34	\$47.98	\$743.07	\$751.19	\$577.87	\$815.89
TOTAL ALL PRODUCTS (Without Items Excluded)			\$952.93	\$449.15	\$780.97	\$888.28	\$47.98	\$743.07	\$751.19	\$577.87	\$761.84

	Unit	Est. Qty.	Eastern Food Services, Inc.	Foodco USA	Leonard Paper	FPC Holdings, Inc.	Central Poly Bag Corp	Dade Paper & Bag Co.	Acme Paper & Supply Co.	Masterman's LLP	S. Freedman & Sons, Inc.
			Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
1. ALUMINUM FOIL	rolls	80	\$2,706.40	\$2,620.00	\$2,580.80	\$2,033.60	\$2,734.40	\$3,096.00	\$2,216.00	\$3,123.20	\$2,427.20
2. APRONS, PLASTIC	cases	20	\$497.20		\$223.60	\$364.60		\$100.00	\$70.00	\$82.80	\$210.00
3. BAG, LUNCH	bdl.	50	\$190.20		\$157.00	\$159.80		\$200.00	\$144.00	\$215.00	\$198.00
4. BAKING PAN LINERS	box	400	\$12,736.00	\$13,500.00	\$12,352.00	\$12,432.00		\$13,480.00	\$12,000.00	\$17,300.00	\$12,240.00
5. CUP, PORTION/SOUFFLÉ - 1-1/4 OZ.	tubes	150	\$552.75	\$6,577.50	\$292.50	\$474.00		\$1,500.00	\$450.00		\$555.00
6. CUP, FOAM (12 OZ.)	cases	10	\$277.60		\$286.70	\$291.80		\$345.00	\$330.00	\$363.50	\$304.80
7. CUP, JUICE, 5 OZ.	cases	200	\$7,188.00	\$6,074.00	\$5,434.00	\$7,048.00		\$6,600.00	\$5,350.00	\$7,880.00	\$5,642.00
8. LID FOR 5 OZ. JUICE CUP	cases	25	\$833.25	\$759.25	\$702.25	\$948.75		\$950.00	\$750.00		\$797.00
9. SOUP BOWLS - 10 OZ.	cases	175	\$6,669.25		\$6,781.25	\$7,012.25		\$8,312.50	\$6,895.00	\$8,561.00	\$7,136.50
10. FORKS, PLASTIC	cases	1800	\$12,996.00	\$11,070.00	\$15,282.00	\$9,144.00		\$18,720.00	\$9,900.00	\$27,180.00	\$11,520.00
11. KNIVES, PLASTIC	cases	350	\$2,527.00	\$2,152.50	\$3,272.50	\$1,778.00		\$3,990.00	\$1,925.00	\$5,285.00	\$2,240.00
12. TEASPOONS, PLASTIC	cases	2000	\$14,440.00	\$12,300.00	\$17,480.00	\$10,160.00		\$21,600.00	\$11,000.00	\$30,200.00	\$12,800.00
13. GLOVES, DISPOSABLE	boxes	4400	\$56,232.00		\$5,148.00	\$4,708.00		\$8,800.00	\$1,980.00	\$1,892.00	\$2,728.00
14. NAPKINS, PAPER, DISPENSER	cases	900	\$21,474.00	\$19,683.00	\$25,371.00	\$26,631.00		\$26,100.00	\$21,600.00		\$21,771.00
15. PLASTIC WRAP	rolls	75	\$1,542.00	\$1,648.50	\$1,439.25	\$1,546.50		\$1,800.00	\$1,650.00	\$2,598.75	\$1,509.00
16. SANDWICH BAG, FLIP TOP	cases	15	\$455.55		\$134.85	\$127.05		\$180.00	\$126.00		\$153.00
17. FOIL WRAP, INSULATED	cases	50	\$3,084.00		\$2,944.00	\$3,607.50		\$2,650.00	\$2,612.50		\$3,300.00
18. STRAWS, WRAPPED	cases	200	\$6,672.00	\$6,254.00	\$8,128.00	\$5,142.00		\$6,200.00	\$7,708.00	\$9,626.00	\$6,066.00
19. SPORK, NAPKIN, STRAW KIT	cases	100	\$1,899.00	\$1,380.00	\$1,195.00	\$1,147.00		\$2,000.00	\$1,115.00	\$2,228.00	\$1,400.00
20. CLEAR HINGED SANDWICH WEDGE	cases	177	\$8,350.86	\$8,457.06	\$6,540.15	\$5,957.82		\$10,974.00	\$5,841.00		\$6,014.46
21. RECLOSABLE STORAGE BAGS	cases	50	\$758.50		\$549.50	\$568.50		\$670.00	\$525.00	\$1,336.00	\$660.00
22. TRAY, SCHOOL LUNCH TYPE	cases	14000	\$311,920.00		\$185,640.00	\$349,272.00		\$185,780.00	\$189,000.00	\$408,380.00	\$189,000.00
23. INSERT, DISPOSABLE	cases	550	\$19,376.50	\$15,262.50	\$13,431.00	\$15,977.50		\$17,600.00	\$17,050.00		\$16,115.00
24. WET WIPES	cases	125	\$1,905.00		\$3,562.50	\$2,190.00		\$12,250.00	\$3,862.50	\$9,762.50	\$3,437.50
25. PATTY PAPER	boxes	125	\$9,625.00	\$11,895.00	\$431.25	\$423.75		\$500.00	\$406.25		\$487.50
26. CLEAR CAN LINERS	cases	90	\$1,642.50		\$1,259.10	\$2,703.60	\$1,242.00	\$1,701.00	\$1,260.00	\$2,848.50	\$1,589.40
27. CHLORINE TEST STRIPS	kits	43	\$263.59		\$234.35	\$179.31		\$150.50	\$473.00		\$258.00
28. BLEACH	cases	175	\$1,072.75		\$1,170.75	\$994.00		\$1,662.50	\$1,107.75	\$1,965.25	\$1,167.25
29. POT AND PAN SCRUBBER	boxes	75	\$213.75		\$403.50	\$180.75		\$487.50	\$206.25	\$666.75	\$273.75
30. SCOURING POWDER	cases	10	\$386.25		\$270.90	\$217.60		\$280.00	\$200.00	\$194.70	\$396.00
Sub-Total - Paper Products & Disposables			\$508,486.90	\$119,633.31	\$322,697.70	\$473,420.68	\$3,976.40	\$358,679.00	\$307,753.25	\$541,688.95	\$312,396.36
CLEANING CHEMICALS	Unit	Est.	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
1. OVEN-GRILL CLEANER	cases	35	\$724.15		\$1,130.85	\$2,230.55			\$1,119.30		\$638.75
2. DELIMER (Non-abrasive liquid acid detergent)	cases	90	\$4,120.20		\$2,975.40	\$4,698.00			\$3,018.60		\$3,438.00
3. POT AND PAN CLEANER	pail	60	\$2,499.60		\$2,743.20	\$3,948.00			\$2,715.00		\$1,371.00
4. DISHWASHING MACHINE RINSE ADDITIVE	cases	80	\$3,332.80		\$6,212.00	\$7,764.80					\$4,324.00
5. LAUNDRY DETERGENT	cases	45	\$1,467.90		\$1,851.30	\$1,393.20			\$1,831.95		\$1,134.00
6. DISHWASHING DETERGENT	cases	300	\$19,791.00		\$15,054.00	\$23,685.00			\$14,892.00		\$18,399.00
Sub-Total Cleaning Chemicals			\$31,935.65	\$0.00	\$29,966.75	\$43,719.55	\$0.00	\$0.00	\$23,576.85	\$0.00	\$29,304.75
Sub-Total Cleaning Chemicals without Item 4			\$28,602.85	\$0.00	\$23,754.75	\$35,954.75	\$0.00	\$0.00	\$23,576.85	\$0.00	\$24,980.75
TOTAL ALL PRODUCTS			\$540,422.55	\$119,633.31	\$352,664.45	\$517,140.23	\$3,976.40	\$358,679.00	\$331,330.10	\$541,688.95	\$341,701.11
TOTAL ALL PRODUCTS (Without Items Excluded)			\$537,089.75	\$119,633.31	\$346,452.45	\$509,375.43	\$3,976.40	\$358,679.00	\$331,330.10	\$541,688.95	\$337,377.11

1. 9 bids were evaluated
2. **4 bids should be rejected for the following reasons:**
 - Foodco USA - Bid on 15 of 36 total items
 - Central Poly Bag Co.- Bid on 1 of 36 items
 - Dade Paper & Bag Co. - Bid on 30 of 36 items

Review of the 5 remaining bids was as follows:

- Lowest bid - Acme Paper & Supply Co. - \$330,777.85 (bid 35 of 36 items)
- 2nd lowest bid - S. Freedman & Sons, Inc. - \$341,585.11
- 3rd lowest bid - Leonard Paper - \$352,286.25
- 4th lowest bid - Eastern Food Services, Inc. - \$542,308.20
- 5th lowest bid - FPC Holdings, Inc. - \$747,350.48

The 4th and 5th lowest bids were further rejected because of significant price .

Food Service Non Food Supplies Bid #034.17.B3 (Adj)

FNS Evaluation of 3 Most Responsive Bids

	Unit	Est. Qty.	Leonard Paper	Acme Paper & Supply Co.	S. Freedman & Sons, Inc.	Comments
			Cost	Cost	Cost	
1. ALUMINUM FOIL	rolls	80	\$2,580.80	\$2,216.00	\$2,427.20	
2. APRONS, PLASTIC	cases	20	\$223.60	\$70.00	\$210.00	
3. BAG, LUNCH	bdl.	50	\$157.00	\$144.00	\$198.00	
4. BAKING PAN LINERS	box	400	\$12,352.00	\$12,000.00	\$12,240.00	
5. CUP, PORTION/SOUFFLÉ - 1-1/4 OZ.	tubes	150	\$292.50	\$450.00	\$555.00	
6. CUP, FOAM (12 OZ.)	cases	10	\$286.70	\$330.00	\$304.80	
7. CUP, JUICE, 5 OZ.	cases	200	\$5,434.00	\$5,350.00	\$5,642.00	
8. LID FOR 5 OZ. JUICE CUP	cases	25	\$702.25	\$750.00	\$797.00	
9. SOUP BOWLS - 10 OZ.	cases	175	\$6,781.25	\$6,895.00	\$7,136.50	
10. FORKS, PLASTIC	cases	1800	\$15,282.00	\$9,900.00	\$11,520.00	
11. KNIVES, PLASTIC	cases	350	\$3,272.50	\$1,925.00	\$2,240.00	
12. TEASPOONS, PLASTIC	cases	2000	\$17,480.00	\$11,000.00	\$12,800.00	
13. GLOVES, DISPOSABLE	boxes	4400	\$5,148.00	\$1,980.00	\$2,728.00	
14. NAPKINS, PAPER, DISPENSER	cases	900	\$25,371.00	\$21,600.00	\$21,771.00	
15. PLASTIC WRAP	rolls	75	\$1,439.25	\$1,650.00	\$1,509.00	
16. SANDWICH BAG, FLIP TOP	cases	15	\$134.85	\$126.00	\$153.00	
17. FOIL WRAP, INSULATED	cases	50	\$2,944.00	\$2,612.50	\$3,300.00	
18. STRAWS, WRAPPED	cases	200	\$8,128.00	\$7,708.00	\$6,066.00	
19. SPORK, NAPKIN, STRAW KIT	cases	100	\$1,195.00	\$1,115.00	\$1,400.00	
20. CLEAR HINGED SANDWICH WEDGE	cases	177	\$6,540.15	\$5,841.00	\$6,014.46	
21. RECLOSABLE STORAGE BAGS	cases	50	\$549.50	\$525.00	\$660.00	
22. TRAY, SCHOOL LUNCH TYPE	cases	14000	\$185,640.00	\$189,000.00	\$189,000.00	
23. INSERT, DISPOSABLE	cases	550	\$13,431.00	\$17,050.00	\$16,115.00	
24. WET WIPES	cases	125	\$3,562.50	\$3,862.50	\$3,437.50	
25. PATTY PAPER	boxes	125	\$431.25	\$406.25	\$487.50	
26. CLEAR CAN LINERS	cases	90	\$1,259.10	\$1,260.00	\$1,589.40	
27. CHLORINE TEST STRIPS	kits	43	\$234.35	\$473.00	\$258.00	
28. BLEACH	cases	175	\$1,170.75	\$1,107.75	\$1,167.25	
29. POT AND PAN SCRUBBER	boxes	75	\$403.50	\$206.25	\$273.75	
30. SCOURING POWDER	cases	10	\$270.90	\$200.00	\$396.00	
Sub-Total - Paper Products & Disposables			\$322,697.70	\$307,753.25	\$312,396.36	
CLEANING CHEMICALS	Unit	Est.	Cost	Cost	Cost	Comments
1. OVEN-GRILL CLEANER	cases	35	\$1,130.85	\$1,119.30	\$638.75	Ecolab product preferred
2. DELIMER (Non-abrasive liquid acid detergent)	cases	90	\$2,975.40	\$3,018.60	\$3,428.00	Ecolab product preferred
3. POT AND PAN CLEANER	pail	60	\$2,743.20	\$2,715.00	\$1,371.00	Ecolab product preferred
4. DISHWASHING MACHINE RINSE ADDITIVE	cases	80	\$6,212.00		\$4,324.00	Ecolab product preferred;
5. LAUNDRY DETERGENT	cases	45	\$1,851.30	\$1,831.95	\$1,144.00	Ecolab product preferred
6. DISHWASHING DETERGENT	cases	300	\$15,054.00	\$14,892.00	\$10,399.00	Ecolab product preferred
Sub-Total Cleaning Chemicals			\$29,966.75	\$23,576.85	\$29,304.75	
Sub-Total Cleaning Chemicals without Item 4			\$23,754.75	\$23,576.85	\$24,980.75	
TOTAL ALL PRODUCTS			\$352,664.45	\$331,330.10	\$341,701.11	
TOTAL ALL PRODUCTS (Without Items Excluded)			\$346,452.45	\$331,330.10	\$337,377.11	