

#42 ELEMENTARY SCHOOL NEW CONSTRUCTION
Bid #045.16.B4

Fact Sheet

1. Bids were received on July 12, 2016, for the #42 Elementary School New Construction. The bid was posted on both the Purchasing web page and eMaryland Marketplace as required by the state of Maryland. Bids were advertised for the following contract packages with the respective Minority Business Enterprise (MBE) and subgoal participation listed below:

<u>Contract Package</u>	<u>MBE Goal</u>		<u>MBE Subgoals</u>	
1A – General Trades	30%	7%	African-American	4% Asian-American
2A – Site Work	30%	7%	African-American	4% Asian-American
3A – Concrete	25%	7%	African-American	4% Asian-American
4A – Masonry	25%	7%	African-American	0% Asian-American
5A – Steel	25%	7%	African-American	4% Asian-American
7A – Roofing	30%	7%	African-American	4% Asian-American
9A – Drywall	25%	7%	African-American	4% Asian-American
9C – Painting	25%	7%	African-American	4% Asian-American
11A – Food Services Equipment	00%	0%	African-American	0% Asian-American
15A – Mechanical	32%	7%	African-American	4% Asian-American
16A – Electrical	30%	7%	African-American	4% Asian-American

2. J. Vinton Schafer & Sons, Inc. will serve as the Construction Manager, and TCA Architects will serve as the architect for the project.
3. Bids were received from the bidders identified on the bid tabulation for the contract packages as attached.
4. The bid documents contained the following alternates:
 Alternate #1 – trellis at the outdoor classroom at the main entrance;
 Alternate #2 – gazebo at the bus loop outdoor instructional area;
 Alternate #3 – sod in lieu of seed;
 Alternate #4 – additional storm piping.
5. The apparent low bidder for the 9A – Drywall package was M3 Contracting, but it was necessary to deem them non responsive since they failed to meet the required MBE subgoals and document submission requirements. The second apparent low bidder for the 9A – Drywall package was Strayer Contracting. This firm was deemed non responsive since their bid proposal did not include the required Bid Bond – A310 or the required MBE attachments. The third apparent low bidder for the 9A – Drywall package was Finishes Inc. This firm was deemed non responsive since they failed to properly complete attachment A. In addition, they failed to sign attachment B. Therefore, the award for the 9A package is being made to the fourth lowest responsive and responsible bidder.
6. It is recommended that the award be made to the following as the lowest, most responsive and responsible bidder for their respective contract packages for base bid and all four of the Alternates. The construction estimate for these contract packages is \$31,734,840.00.

<u>Pkg</u>	<u>Bidder</u>	<u>Base Bid</u>	<u>Alt. #1,2,3,4</u>	<u>Total</u>
1A	William F. Klingensmith, Inc.	\$5,061,000.00	\$151,000.00	\$5,212,000.00
2A	Urban N. Zink Contractor, Inc.	4,195,000.00	80,245.00	4,275,245.00
3A	Sody Concrete Construction	1,300,000.00	5,000.00	1,305,000.00
4A	KaRon Masonry of Maryland, Inc.	4,174,000.00	10,000.00	4,184,000.00
5A	Sa Halac Iron Works, Inc.	2,300,000.00	0.00	2,300,000.00
7A	CitiRoof Corporation	1,369,000.00	0.00	1,369,000.00
9A	JA Argetakis Constracting Co., Inc.	1,192,000.00	0.00	1,192,000.00
9C	Argos Construction Co. Inc.	217,096.00	0.00	217,096.00
11A	Ashland Equipment	249,849.00	0.00	249,849.00
15A	G.E. Tignall & Co. Inc.	6,329,000.00	0.00	6,329,000.00
16A	Key Systems, Inc.	5,101,650.00	0.00	<u>5,101,650.00</u>
			Total	\$31,734,840.00

7. The total MBE goal set for this project is 29%. The project achieved an overall MBE participation of 32%.
8. It is recommended that the Board approve the request for partial waivers for MBE participation for the following:
- 1A – William F. Klingensmith, Inc. is requesting a waiver of the 7% African American and 4% Asian American subgoals.
 - 2A – Urban N. Zink Contractor, Inc. is requesting a 3.93% waiver of the “other” subgoal category.
 - 5A – Sa Halac Iron Works, Inc. is requesting a waiver of the 4% Asian American subgoal.

The respective bidders have provided sufficient documentation of good faith effort to support the requests for waivers.

9. Funding will be provided in the Capital Budget – #42 Elementary School New Construction. Future funding will be subject to approval.

#42 Elementary School New Construction

Package 1A- General Trades	Bidder 1	Bidder 2	Bidder 3
	William Klingensmith	Homewood General Contractors	Hunginton and Hopkins
Total Base Bid	\$5,061,000.00	\$5,297,000.00	\$5,185,000.00
Alternate #1: Trellis	92,000.00	97,800.00	97,000.00
Alternate #2: Gazebo	59,000.00	61,800.00	61,000.00
Alternate #3: Sod	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00
Total Alternates	\$151,000.00	\$159,600.00	\$158,000.00
Total Bid	\$5,212,000.00	\$5,456,600.00	\$5,343,000.00

Package 2A - Site Work	Bidder 1	Bidder 2	Bidder 3	Bidder 4
	Urban Zink	Ross Contracting	Accubid Civil Construction	Manual Luiz Construction
Total Base Bid	\$4,195,000.00	\$5,846,000.00	\$4,883,300.00	\$4,469,500.00
Alternate #1: Trellis	0.00	73,000.00	0.00	0.00
Alternate #2: Gazebo	15,350.00	30,000.00	0.00	0.00
Alternate #3: Sod	28,495.00	84,000.00	73,000.00	53,000.00
Alternate #4: Storm Piping	36,400.00	29,000.00	16,200.00	18,000.00
Total Alternates	\$80,245.00	\$216,000.00	\$89,200.00	\$71,000.00
Total Bid	\$4,275,245.00	\$6,062,000.00	\$4,972,500.00	\$4,540,500.00

Package 3A - Concrete	Bidder 1	Bidder 2	Bidder 3	Bidder 4
	Soddy Concrete	Chevy Chase Contractors	Dance Brothers	Canyon Contracting
Total Base Bid	\$1,300,000.00	\$1,516,000.00	\$1,399,500.00	\$1,395,000.00
Alternate #1: Trellis	2,500.00	5,300.00	5,000.00	0.00
Alternate #2: Gazebo	2,500.00	1,300.00	3,500.00	0.00
Alternate #3: Sod	0.00	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00	0.00
Total Alternates	\$5,000.00	\$6,600.00	\$8,500.00	\$0.00
Total Bid	\$1,305,000.00	\$1,522,600.00	\$1,408,000.00	\$1,395,000.00

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Package 4A - Masonry	Bidder 1	Bidder 2
	KaRon Masonry	Iwanski Masonry
Total Base Bid	\$4,174,000.00	\$4,567,000.00
Alternate #1: Trellis	10,000.00	0.00
Alternate #2: Gazebo	0.00	20,000.00
Alternate #3: Sod	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00
Total Alternates	\$10,000.00	\$20,000.00
Total Bid	\$4,184,000.00	\$4,587,000.00

Package 5A - Steel	Bidder 1	Bidder 2	Bidder 3	Bidder 4
	Sa Halac Iron	Stewart-Amos Steel	Kinsley Construction	Strait Steel
Total Base Bid	\$2,300,000.00	\$2,613,000.00	\$2,635,000.00	\$2,902,000.00
Alternate #1: Trellis	0.00	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid	\$2,300,000.00	\$2,613,000.00	\$2,635,000.00	\$2,902,000.00

Package 7A - Roofing	Bidder 1
	CitiRoof
Total Base Bid	\$1,369,000.00
Alternate #1: Trellis	0.00
Alternate #2: Gazebo	0.00
Alternate #3: Sod	0.00
Alternate #4: Storm Piping	0.00
Total Alternates	\$0.00
Total Bid	\$1,369,000.00

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	Bidder 1	Bidder 2	Bidder 3	Bidder 4
Package 9A - Drywall	JA Argetakis	Strayer Contracting	Finishes Incorporated	M3 Contracting
Total Base Bid	\$1,192,000.00	\$826,979.00	\$960,000.00	\$646,300.00
Alternate #1: Trellis	0.00	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid	\$1,192,000.00	\$826,979.00	\$960,000.00	\$646,300.00

	Bidder 1	Bidder 2	Bidder 3
Package 9C - Painting	Argos Construction	NLP Enterprises	JA Argetakis
Total Base Bid	\$217,096.00	\$319,000.00	\$239,000.00
Alternate #1: Trellis	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00
Total Bid	\$217,096.00	\$319,000.00	\$239,000.00

	Bidder 1	Bidder 2	Bidder 3
Package 11A - Kitchen	Ashland Equipment	11400 Inc	MS Johnson Company
Total Base Bid	\$249,849.00	\$254,000.00	\$274,000.00
Alternate #1: Trellis	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00
Total Bid	\$249,849.00	\$254,000.00	\$274,000.00

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	Bidder 1	Bidder 2	Bidder 3	Bidder 4
Package 15A - Mechanical	G.E. Tignall	RW Warner	Denver Elk	Southern Mechanical
Total Base Bid	\$6,329,000.00	\$6,635,000.00	\$6,503,000.00	\$6,639,000.00
Alternate #1: Trellis	0.00	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid	\$6,329,000.00	\$6,635,000.00	\$6,503,000.00	\$6,639,000.00

	Bidder 1	Bidder 2	Bidder 3	Bidder 4
Package 16A - Electrical	Key Systems	Electrico	Bomark Electric	Crown Electric
Total Base Bid	\$5,101,650.00	\$5,460,480.00	\$5,972,000.00	\$5,860,000.00
Alternate #1: Trellis	0.00	0.00	0.00	0.00
Alternate #2: Gazebo	0.00	0.00	0.00	0.00
Alternate #3: Sod	0.00	0.00	0.00	0.00
Alternate #4: Storm Piping	0.00	0.00	0.00	0.00
Total Alternates	\$0.00	\$0.00	\$0.00	\$0.00
Total Bid	\$5,101,650.00	\$5,460,480.00	\$5,972,000.00	\$5,860,000.00