

**WAVERLY ELEMENTARY SCHOOL ADDITION AND RENOVATIONS**  
**Bid #038.16.B4**

Fact Sheet

1. Bids were received on July 7, 2016, for the Waverly Elementary School addition and renovations. The bid was posted on both the Purchasing web page and eMaryland Marketplace as required by the state of Maryland. Bids were advertised for the following contract packages with the respective Minority Business Enterprise (MBE) and subgoal participation listed below:

<u>Contract Package</u>	<u>MBE Goal</u>	<u>MBE Subgoals</u>	
1A – General Trades	30%	7% African-American	4% Asian-American
2A – Site Work & Utilities	30%	7% African-American	4% Asian-American
3A – Concrete	25%	7% African-American	4% Asian-American
4A – Masonry	20%	7% African-American	0% Asian-American
5A – Metals	25%	0% African-American	0% Asian-American
7A – Roofing	30%	7% African-American	4% Asian-American
11A – Food Services Equipment	00%	0% African-American	0% Asian-American
15A – Mechanical/Plumbing	30%	7% African-American	4% Asian-American
16A – Electrical	30%	7% African-American	4% Asian-American

2. Hess Construction & Engineering Services will serve as the Construction Manager, and Grim and Parker will serve as the architect for the project.
3. Bids were received from the bidders identified on the bid tabulation for the contract packages as attached.
4. The bid documents contained the following alternates:  
 Alternate #1 – site entry improvements;  
 Alternate #2 – parking lot expansion;  
 Alternate #3 – gymnasium projector;  
 Alternate #4 – gymnasium blinds (electric);  
 Alternate #5 – staff lounge expansion;  
 Alternate #6 – ball field reconstruction  
 Alternate #7 – replace the existing rooftop unit (RTU-1)  
 Alternate #8 – chiller #1 providing SMARDT air cooled screw chiller in lieu of base bid chiller.
5. The apparent low bidder for the 3A – Concrete package was LCCI Construction Management. This was the only bidder for this package, but it was necessary to deem them nonresponsive since they did not meet the MBE requirements by claiming themselves as 100% MBE self-performing. This is not allowed by state law and was addressed at the Pre-bid meeting and in an addendum which this firm acknowledged receiving. Since this was the only bid proposal received for this package, the scope of work will be reviewed and the bid re-issued.
6. The apparent low bidder for the 7A – Roofing package was East Coast Siding, Inc. This firm was deemed nonresponsive since their bid package did not include the mandatory Bid Bond.

7. The apparent low bidder for the 16A – Electrical package was 24/7 Computer Doctors, LLC. This firm was deemed nonresponsive since they did not bid on the entire scope of the package as required by the bid specifications.
8. It is recommended that the award be made to the following as the lowest, most responsive and responsible bidder for their respective contract packages for base bid and Alternates #1 and 2. The remaining alternates are being rejected. The construction estimate for these contract packages is \$28,661,440.00.

Pkg	Bidder	Base Bid	Alt. #1,2	Total
1A	Keller Brothers, Inc.	\$6,178,000.00	\$ 0.00	\$6,178,000.00
2A	Urban N. Zink Contractor, Inc.	2,588,500.00	325,000.00	2,913,500.00
3A	Rebidding this package	0.00	0.00	0.00
4A	KaRon Masonry of Maryland, Inc.	2,593,000.00	8,500.00	2,601,500.00
5A	Kinsley Construction, Inc.	1,540,000.00	8,000.00	1,548,000.00
7A	Autumn Contracting, Inc.	2,037,240.00	0.00	2,037,240.00
11A	11400 Inc.	111,000.00	0.00	111,000.00
15A	Denver-Elek, Inc.	7,898,000.00	0.00	7,898,000.00
16A	Key Systems, Inc.	5,338,000.00	36,200.00	<u>5,374,200.00</u>
			<b>Total</b>	<b>\$28,661,440.00</b>

9. The total MBE goal set for this project is 29%. The project achieved an overall MBE participation of 29%.
10. It is recommended that the Board approve the request for partial waivers for MBE participation for the following:
- 1A – Keller Brothers, Inc. is requesting a waiver of the 7% African-American subgoal.
  - 5A – Kinsley Construction, Inc. is requesting a waiver of the 7% African-American subgoal and 4% Asian-American subgoal.
- The respective bidders have provided sufficient documentation of good faith effort to support the requests for waivers.
11. Funding will be provided in the Capital Budget – Waverly Elementary School Addition and Renovations. Future funding will be subject to approval. Additional funding will be provided through a TAO request.

**Waverly Elementary School Additions and Renovation**

	Bidder 1	Bidder 2	Bidder 3	Bidder 4	Bidder 5	Bidder 6	Bidder 7	Bidder 8
<b>Package 1A - General Trades</b>	<b>JP Construction</b>	<b>Huntington &amp; Hopkins</b>	<b>Keller Brothers</b>	<b>WF Klingensmith</b>	<b>Homewood</b>	<b>Mahogany Inc.</b>	<b>Bob Porter Company</b>	<b>MCN Build</b>
Base Bid	\$ 7,599,999.00	\$ 6,353,000.00	\$ 6,178,000.00	\$ 6,358,000.00	\$ 6,399,999.00	\$ 7,835,977.00	\$ 7,437,000.00	\$ 6,795,500.00
ALT 1 : Site Entry Improvements	0.00	0.00	0.00	0.00	0.00	blank	0.00	0.00
ALT 2 : Parking Lot Expansion	0.00	0.00	0.00	0.00	0.00	blank	0.00	3,000.00
ALT 3 : Gymnasium Projector	0.00	(2,250.00)	0.00	0.00	0.00	blank	0.00	12,000.00
ALT 4 : Gymnasium Electric Blinds	34,145.00	31,900.00	16,000.00	23,400.00	27,000.00	blank	15,000.00	15,000.00
ALT 5 : Staff Lounge Expansion	57,600.00	26,500.00	17,400.00	17,400.00	17,600.00	blank	30,000.00	50,000.00
ALT 6 : Ballfield Reconstruction	0.00	0.00	0.00	0.00	0.00	blank	0.00	0.00
ALT 7 : Replace Existing RTU # 1	6,000.00	4,600.00	3,900.00	0.00	0.00	No Alt.	15,000.00	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	0.00	0.00	0.00	0.00	No Alt.	No Alt.	0.00	0.00
Base Bid and Accepted Alternates 1 & 2	\$ 7,599,999.00	\$ 6,353,000.00	\$ 6,178,000.00	\$ 6,358,000.00	\$ 6,399,999.00	\$ 7,835,977.00	\$ 7,437,000.00	\$ 6,798,500.00

	Bidder 1	Bidder 2	Bidder 3
<b>Package 2A - Site Work &amp; Utilities</b>	<b>Island Two Rivers LLC</b>	<b>Urban N. Zink Contractor, Inc.</b>	<b>Ross Contracting</b>
Base Bid	\$ 2,800,000.00	\$ 2,588,500.00	\$ 3,991,625.00
ALT 1 : Site Entry Improvements	\$ 122,998.00	73500.00	145,000.00
ALT 2 : Parking Lot Expansion	\$ 462,453.00	251500.00	390,000.00
ALT 3 : Gymnasium Projector	\$ -	0.00	0.00
ALT 4 : Gymnasium Electric Blinds	\$ -	0.00	0.00
ALT 5 : Staff Lounge Expansion	\$ 64,000.00	15400.00	30,000.00
ALT 6 : Ballfield Reconstruction	\$ 293,495.00	41100.00	152,000.00
ALT 7 : Replace Existing RTU # 1	No Alt.	0.00	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	No Alt.	0.00	0.00
Base Bid and Accepted Alternates 1 & 2	\$ 3,385,451.00	\$ 2,913,500.00	\$ 4,526,625.00

	Bidder 1
<b>Package 3A - Concrete</b>	<b>LCCI Construction</b>
Base Bid	\$ 504,439.72
ALT 1 : Site Entry Improvements	blank
ALT 2 : Parking Lot Expansion	blank
ALT 3 : Gymnasium Projector	blank
ALT 4 : Gymnasium Electric Blinds	blank
ALT 5 : Staff Lounge Expansion	blank
ALT 6 : Ballfield Reconstruction	blank
ALT 7 : Replace Existing RTU # 1	blank
ALT 8 : Provide SMARDT Air Cooled Chiller	blank
Base Bid and Accepted Alternates 1 & 2	\$ 504,439.72

**Waverly Elementary School Additions and Renovation**

	Bidder 1	Bidder 2
<b>Package 4A - Masonry</b>	<b>KaRon Masonry</b>	<b>Campitelli Masonry</b>
<b>Base Bid</b>	\$ 2,593,000.00	\$ 3,374,000.00
ALT 1 : Site Entry Improvements	0.00	0.00
ALT 2 : Parking Lot Expansion	8500.00	0.00
ALT 3 : Gymnasium Projector	0.00	0.00
ALT 4 : Gymnasium Electric Blinds	0.00	0.00
ALT 5 : Staff Lounge Expansion	15500.00	20,500.00
ALT 6 : Ballfield Reconstruction	0.00	0.00
ALT 7 : Replace Existing RTU # 1	0.00	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	0.00	0.00
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 2,601,500.00	\$ 3,394,500.00

	Bidder 1	Bidder 2
<b>Package 5A - Metals</b>	<b>Kinsley Manufacturing</b>	<b>Sa Halac</b>
<b>Base Bid</b>	\$ 1,540,000.00	\$ 1,610,000.00
ALT 1 : Site Entry Improvements	\$ -	0.00
ALT 2 : Parking Lot Expansion	\$ 8,000.00	5,000.00
ALT 3 : Gymnasium Projector	\$ -	0.00
ALT 4 : Gymnasium Electric Blinds	\$ -	0.00
ALT 5 : Staff Lounge Expansion	\$ 7,000.00	5,000.00
ALT 6 : Ballfield Reconstruction	\$ -	0.00
ALT 7 : Replace Existing RTU # 1	\$ -	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	\$ -	0.00
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 1,548,000.00	\$ 1,615,000.00

	Bidder 1	Bidder 2	Bidder 3	Bidder 4
<b>Package 7A - Roofing</b>	<b>CitiRoof Corp</b>	<b>Autumn Contracting Inc.</b>	<b>East Coast Exteriors</b>	<b>CHU Contracting</b>
<b>Base Bid</b>	\$ 2,081,633.00	\$ 2,037,240.00	\$ 1,636,596.00	\$ 2,248,000.00
ALT 1 : Site Entry Improvements	0.00	blank	blank	0.00
ALT 2 : Parking Lot Expansion	0.00	blank	blank	0.00
ALT 3 : Gymnasium Projector	0.00	blank	blank	0.00
ALT 4 : Gymnasium Electric Blinds	0.00	blank	blank	0.00
ALT 5 : Staff Lounge Expansion	3500.00	blank	blank	20,000.00
ALT 6 : Ballfield Reconstruction	0.00	blank	blank	0.00
ALT 7 : Replace Existing RTU # 1	1850.00	blank	blank	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	0.00	blank	blank	0.00
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 2,081,633.00	\$ 2,037,240.00	\$ 1,636,596.00	\$ 2,248,000.00

**Waverly Elementary School Additions and Renovation**

	Bidder 1	Bidder 2
<b>Package 11A - Food Service Equipment</b>	11400 Inc.	Ashland Equipment
<b>Base Bid</b>	\$ 111,000.00	\$ 129,598.00
ALT 1 : Site Entry Improvements	blank	0.00
ALT 2 : Parking Lot Expansion	blank	0.00
ALT 3 : Gymnasium Projector	blank	0.00
ALT 4 : Gymnasium Electric Blinds	blank	0.00
ALT 5 : Staff Lounge Expansion	blank	0.00
ALT 6 : Ballfield Reconstruction	blank	0.00
ALT 7 : Replace Existing RTU # 1	blank	0.00
ALT 8 : Provide SMARDT Air Cooled Chiller	blank	0.00
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 111,000.00	\$ 129,598.00

	Bidder 1	Bidder 2
<b>Package 15A - Mechanical</b>	G.E. Tignall	Denver-Elek
<b>Base Bid</b>	\$ 9,515,000.00	\$ 7,898,000.00
ALT 1 : Site Entry Improvements	-	blank
ALT 2 : Parking Lot Expansion	-	blank
ALT 3 : Gymnasium Projector	-	blank
ALT 4 : Gymnasium Electric Blinds	-	blank
ALT 5 : Staff Lounge Expansion	4,000.00	2,000.00
ALT 6 : Ballfield Reconstruction	-	blank
ALT 7 : Replace Existing RTU # 1	130,000.00	131,400.00
ALT 8 : Provide SMARDT Air Cooled Chiller	205,000.00	210,000.00
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 9,515,000.00	\$ 7,898,000.00

	Bidder 1	Bidder 2	Bidder 3	Bidder 4	Bidder 5	Bidder 6
<b>Package 16A - Electrical</b>	Altimate Electric	Key Systems Inc.	Electrico Inc.	Enterprise Electric Co.	Bo Mark Electric	24/7 Computer Doctors (Low Voltage Only)
<b>Base Bid</b>	\$ 5,615,000.00	\$ 5,338,000.00	\$ 5,607,700.00	\$ 5,718,500.00	\$ 5,545,000.00	\$ 653,938.00
ALT 1 : Site Entry Improvements	17500.00	11000.00	10800.00	14030.00	24550.00	0.00
ALT 2 : Parking Lot Expansion	42800.00	25200.00	31200.00	30340.00	61000.00	0.00
ALT 3 : Gymnasium Projector	20600.00	22100.00	16300.00	19130.00	21250.00	0.00
ALT 4 : Gymnasium Electric Blinds	6900.00	11300.00	9400.00	5970.00	9500.00	0.00
ALT 5 : Staff Lounge Expansion	3940.00	2900.00	10500.00	5250.00	9750.00	0.00
ALT 6 : Ballfield Reconstruction	0.00	0.00	0.00	0.00	0.00	0.00
ALT 7 : Replace Existing RTU # 1	0.00	8500.00	18400.00	6440.00	7800.00	No Alt.
ALT 8 : Provide SMARDT Air Cooled Chiller	0.00	0.00	0.00	0.00	0.00	No Alt.
<b>Base Bid and Accepted Alternates 1 &amp; 2</b>	\$ 5,675,300.00	\$ 5,374,200.00	\$ 5,649,700.00	\$ 5,762,870.00	\$ 5,630,550.00	\$ 653,938.00

**RE-BID WAVERLY ELEMENTARY SCHOOL ADDITION AND RENOVATIONS  
3A (CONCRETE PACKAGE)  
Bid #038.16.B4.(3A)**

Fact Sheet

1. Bids were received on September 8, 2016, for the re-bid of the Waverly Elementary School Addition and Renovations 3A (Concrete Package). This package was originally bid and opened on July 7, 2016, with the Board of Education approving the re-bid due to receiving a single, non-responsive bid.
2. The re-bid was posted on both the Purchasing web page and eMaryland Marketplace as required by the state of Maryland. Bids were advertised for the 3A – Concrete Package with a 25% Minority Business Enterprise (MBE) goal and a 7% African American and 4% Asian American MBE sub goals.
3. Hess Construction & Engineering Services will serve as the Construction Manager, and Grim and Parker will serve as the architect for the project.
4. Bids were received from the bidders identified as follows:

	Bidder 1	Bidder 2	Bidder 3	Bidder 4
<b>Package 3A - Concrete</b>	Dance Brothers Inc.	Sody Concrete Construction	Canyon Contracting	LCCI Construction Management
<b>Total Base Bid</b>	\$1,025,000.00	\$655,000.00	\$754,200.00	\$594,100.00
Alternate #1:	0.00	0.00	0.00	0.00
Alternate #2:	7,500.00	0.00	0.00	0.00
Total Alternates	\$7,500.00	\$0.00	\$0.00	\$0.00
<b>Total Bid</b>	\$1,032,500.00	\$655,000.00	\$754,200.00	\$594,100.00

5. The bid documents contained the following alternates:  
Alternate #1 – site entry improvements;  
Alternate #2 – parking lot expansion;
6. The apparent low bidder for the 3A – Concrete Package was LCCI Construction Management. It was necessary to deem them non-responsive since they were not able to provide sufficient MBE documents to meet the required MBE goal.
7. It is recommended that the award be made to Sody Concrete Construction the second lowest, most responsive and responsible bidder for the bid of \$655,000.00 which includes Alternates #1 and 2.
9. The total MBE goal of 25% and sub goals of 7% African American and 4% Asian American were achieved by this firm. The project achieved an overall MBE participation of 29%.
10. Funding will be provided in the Capital Budget – Waverly Elementary School Addition and Renovations. Future funding will be subject to approval. Additional funding will be provided through a TAO request.